# **PROFILE & MISSION**

The Organic Farmers of Michigan, (OFM) started in 1990 as an association of 12 organic certified growers, the group has been building ever since. In 1998, the Organic Farmers of Michigan L.L.C, was formed with over 70 organic certified growers represented as members of the company. The Organic Farmers of Michigan L.L.C. is proud to be a unique grower owned company.

Today, the Organic Farmers of Michigan markets over 10,000 acres of land for this grower owned company. OFM sells high quality organic certified beans and grains into the natural food and organic industry. OFM is able to service markets in Canada, Europe, Japan and domestically in the U.S.A.. Our products include some of the best quality food grade soybeans, edible beans, and grains produced in the U.S.A.

Our mission is to increase the viability of farming for all generations and to provide the local community, as well as abroad, with healthy and nutritional foods. Steve Steely - Marketing Phone: 810-404-9345 E-mail steve@organicfarmersofmichigan.com Stacey Steely - Administrative Phone: 810-404-9347 Fax: 989-872-3733 E-mail: stacey@organicfarmersofmichigan.com Website: organicfarmersofmichigan.com

#### **Board Members**

Steve Ewald, Chief Executive Unionville, MI 989-550-8670

> Kolby Guza,Secretary Port Hope, MI 989-551-7762

Steve Reinbold, Treasurer Caro, MI 989-233-5097

Brandon Creguer, Manager Minden City 989-550-3748

Eric Houthoofd, Manager Sandusky, MI 810-648-2305

#### Website: organicfarmersofmichigan.com

# OFM



## **Organic Farmers of Michigan, LLC**

# A farmer-owned marketing group



Organic growers working together to educate and ensure organic growers everywhere have a healthy market with sustainable prices and to provide top quality organic beans and grain to their customers.

# Let us sell your crops



We provide full service marketing of organic edible beans, soybeans, barley, corn, oats, spelt, wheat, hay & other commodities..

### **Organic Farmers of Michigan, LLC**

### **TARGET PRICES**

We periodically publish prices received by growers for most commodities so that growers everywhere know what is being paid for them. We do this to help prevent low price areas that can bring everyone's price down.



Farmer members committed to working together with other organic growers in an organized manner thru OFM have made it possible for us to obtain some of the highest prices for our members commodities.

# One time Membership Fee \$500.00

(Deducted from your first sale)

#### Commission fee

- A 3% Commission fee on the net amount will be assessed for all commodities sold through OFM.
- We are currently building a reserve account that will provide funds in case of a customer default or for any other emergency funding needs.
- We strive to keep our operating expenses as low as possible and for a number of years we have been able to return part of that commission back to our members.

# Member Contracts

We offer both forward contracts, with an act of God clause, and spot market contracts to our members to help reduce risk and improve cash flow.

Benefits of becoming a member of OFM

- We handle all the paperwork
- Set up all trucking and cleaning
- Develop contracts for a consistent organic market
- Your experienced marketer is up to date on all the latest data
- Provide members with different options as to where to sell their organic grains
- Selling in volume there is more potential for higher prices

If you have any questions regarding our organization or services, please call our marketing representative at 810-404-9345.