

"For our Finn-Power Shear Genius cells ... the fact that FMS can give us local representation for installation, service and training support is a major advantage."

—James R. Roberts, Manager, Liebert Corporation

"FMS has consistently provided the response time and the local presence that we need."

—Michael Schmitt, The Metalworking Group

"Not only were the installations handled with true professional skill, the installers worked with and around my people to cause as little disruption of production as possible."

—Doug Skinner, Skinner Manufacturing and Sales

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"Fiber Focus" fiber optic laser cutting system.



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FMS

Machine Tool, Inc.

**Fabrication
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- **New and Remanufactured Machinery**
- **Turnkey Solutions**
- **Local Service**
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- **Application Engineering**
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FMS Machine Tool Distributors, Inc. is a distributor of sheet metal fabricating equipment and manufacturing software. But you can get equipment from anyone—and we are more than just a distributor.



Unlike other dealers and distributors, we provide **complete turnkey support** from the day you make your first purchase: consultation and application analysis, installation and startup, local service, on-site training on machines and programming systems support.

All of this makes FMS a unique and premier strategic business partner for your company. Our simple and aggressive motto: “Once a customer of FMS, always a customer of FMS.”

How do we gain your loyalty?

1. 100% Customer Satisfaction
Our success is a testimonial to this philosophy. Everything we do is with a single goal in mind: The success and 100% satisfaction of all our customers. Because we service what we sell, it's easy to keep our promise to you.

2. Sales, Service, and Support
Our sales engineers are experts with decades of experience. Every sale is supported by our FMS Service Department—one of the country's largest service teams in the machine tool and fabrication market. We install and provide on-site startup training on every machine and programming system to ensure your satisfaction. When we leave your facility, you're ready to go. Period.

- As a leading force in the fabricating equipment industry, we provide customers with not only **state-of-the-art fabricating equipment**, but also technical assistance and insight into the fabricating process itself.
- The FMS Service Department has been providing **factory-authorized service** since 1995. All of the FMS Service Technicians are factory trained and utilize the latest diagnostic equipment to service all types of machine tools, from press brakes and shears to the latest in CNC automated sheet metal processing systems.
- To help you properly maintain your machine tools, the FMS Service Department has designed a **preventive maintenance** program for everything we sell. All of the specified procedures will be performed by a factory-trained FMS Service Technician. We thoroughly test all aspects of the machine, from machine level to supply power line noise. Performing preventive maintenance can uncover everything that affects the performance of the machine, saving you money on repairs and preventing downtime.

3. Local Service
■ Wherever you are, we're there. Responsive, personalized, knowledgeable and on time. When you can't afford downtime, no need to contact the manufacturer—save time and money by calling the FMS Service Department to handle any service issue or technical problem promptly.

- 4. Training**
■ FMS follows every sale with comprehensive training: operational, maintenance, programming and software training that empowers your staff to run your machines—and your business—smoothly.
- 5. Consulting/Application Engineering**
■ Not sure exactly what you need? FMS application engineers help you match your needs with the right equipment.
■ Need to run leaner? We'll walk through your facility and show you how and where you can save on your overall manufacturing costs.



Featured Equipment

- “Fiber Focus” Fiber Optic Laser Cutting System
- CNC Hydraulic Press Brakes
- Shears, both Mechanical & Hydraulic
- CNC Turret Punch Presses & Combination Punch/Shear
- Gauge Control Systems: Press Brakes, Saws, Ironworks
- CNC Powered Metal Folders
- High Definition & Conventional Plasma Cutting Tables
- Deburring & Finishing Equipment
- Safe Guarding Systems: Laser & Light Beam
- Bending Rolls: Sheet, Plate & Angle
- CNC Water Jet Cutting Systems
- CNC Routers
- Hydraulic Ironworkers
- Press Brake Tooling
- Rebuilt & Used Equipment
- Fabrication Equipment for all your requirements



Baykal “Triplet” Tandem Press Brakes which can be operated independently..



Hydraulic Press Brakes like this Baykal APTS allow for maximum bend accuracy and repeatability. FMS delivers, sets up, trains and consults on this and all quality Baykal equipment.



This Baykal Model HGL Hydraulic Shear features an economical swing beam design with a box-type construction.



“Fiber Focus” fiber optic laser cutting system.

Used and Remanufactured Machinery

Completely rebuilt and recertified, warranted equipment. We'll install, service and provide after-the-sale support. Buy from our showroom floor. If you need quick delivery, we can deliver in-stock equipment right from our door to yours.

Turret Presses / Press Brakes / Shears / Metal Folders
Equipment on display at the FMS showroom in Maple Heights, Ohio or go to our selection of rebuilt equipment at www.fmsmachinery.com



Need a fast fix? We likely have your part on hand!



With FMS you are only a phone call away from assistance with all your fabrication machinery needs.

Software

We support your software purchase with complete application and engineering assistance.

JETCAM CAD/CAM Software Packages, DNC Terminal Software
We represent the complete range of JETCAM CAD/CAM software products for punching and profiling. Free demo products can be downloaded at <http://www.fmsmachinery.com>

- JETCAM Expert: Nesting software for sheet metal fabrication
- JETCAM Order Controller: Remotely creates orders for components or assemblies for use within JETCAM Expert
- JETCAM JETTerm DNC Terminal Software
- JC_Explorer CAD File Viewer and Converter (freeware)



If you're interested in finding out how FMS can improve your profitability with our expert JETCAM training, please contact us to schedule your training seminar. We provide training on the equipment we sell or on your existing punching or profiling equipment.

