DETAILED INSTRUCTIONS

HOW TO USE YOUR STUDEX® PRODUCT

INTRO & ADVANTAGES

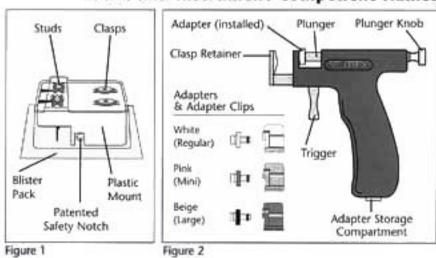
1. The Studex instrument has a built-in mechanism to easily release the stud adapter from the plunger. In addition, a set of color-coded Adapter Clips that ease installation and removal of adapters are included with the kit. See loading Instructions for details.

2. The handle of the Studex instrument is contoured giving a comfortable, balanced grip for maximum control. The instrument is designed to allow the technician to maintain better alignment with the ear for more accurate piercing.

3. In the cocked position, the pointed tip of the piercing studs sits closer to the ear than with other Instruments. This allows the technician to more precisely position the stud for a more accurate piercing.

4. Adapters are color-coded to differentiate between sizes.

5. The backing nuts (clasps) are located on the plastic mount under each piercing stud for easier insertion into the clasp retainer.



Stud and Instrument Component Names

OPERATING INSTRUCTIONS

PREPARING FOR PIERCING-

A. Preparing the Customer

1. Have the customer select the style of piercing stud they would like from the Studex Ear Piercing Selection display board.

2. Have the customer complete and sign the Release Form.

3. Have the customer sit in the designated piercing area.

B. Preparing Yourself for the Ear Piercing

First familiarize yourself with the piercing instrument and the packaged studs (see Figures 1 and 2). It is very important that you present yourself as a confident, expert ear piercer to the customer. The more comfortable you are, the more at ease your customer will be. This will help the customer relax and relieve any anxiety they might be experiencing.

1. Thoroughly wash both hands with soap and running water and dry thoroughly with a disposable towel. Put disposable latex gloves on both hands BEFORE proceeding with the ear piercing.

2. Check the customers' earlobes for cysts. When you pinch the earlobe and feel a small, hard lump that can be moved, it is probably a cyst. If you can see and feel a lump that doesn't move, it is most likely scar tissue (cysts are not visible and can be moved). You may pierce through scar tissue, but never through a cyst, as it may rupture spreading debris into the surrounding tissue, which can cause an infection.

C. Marking the Ears

1. Have the customer take off any earrings they are wearing

2. Cleanse the customer's ears with MediSept[™] Ear Care Solution and a cotton ball or use the MediSept Sterile Prep. If neither is available, alcohol may be used.

3. Ask the customer where they would like the piercing to be and mark the ears accordingly with the non-toxic Marking Pen (see Figure 3).

4. Have the customer check and approve the marks BEFORE proceeding with the piercing. The customer should not touch their ears after cleansing.



EAR PIERCING INSTRUCTIONS-

Replacing an Existing Adapter Without using the Studex Adapter Clip

1. When you first receive your instrument, the Regular adapter is already in the plunger of the instrument. If you are piercing with either a Mini or Large stud, you must remove the Regular adapter and install the proper adapter for the studs you are using. The Mini and Large adapters are stored in the handle of the instrument.

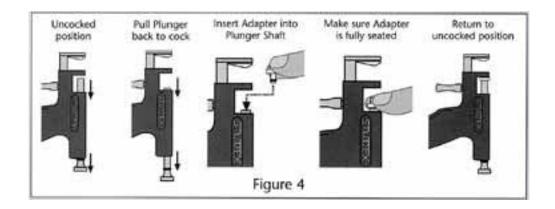
2. Hold the trigger in and pull the plunger all the way back past the cocked position, until the plunger cannot be pulled any farther. The adapter will dislodge itself from the plunger enough to be easily removed.

3.Select the proper adapter for the studs you will use to do the piercing. The adapters are color coded for ease of identification:



4. With the plunger in the cocked position, press the desired adapter into the front of the plunger as far as it will go.

5. Once the adapter is properly seated in the plunger. Pull the trigger to return the plunger to the uncocked position (Figure 4).



EAR PIERCING INSTRUCTIONS-

Replacing the stud Adapter Using the Studex Adapter Clip

Please read these instructions carefully before using the Adapter Clip to remove or install the stud adapter in order to prevent damage to the adapter, the clip or the instrument.

Removing the Stud Adapter

1. Make sure the instrument is uncocked.

2. Place the empty Adapter Clip over the plunger as shown in Figure 5-1.

3. Pull the plunger knob back firmly (Fig. 5-2). The stud adapter will snap out of the plunger shaft automatically.

4. Lift the Adapter Clip off the instrument. The stud adapter will remain in the Adapter Clip (Fig. 5-3).

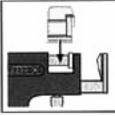
HINT: If you are using the Clips to store the adapters, be sure to match the color of the Clip to the color of the collar on the adapter. This will make identification on the proper stud adapter easier for the next piercing operation.

Installing the Stud Adapter

1.Cock the Instrument

2. Snap the proper stud adapter into the Adapter Clip as shown in (Fig.5-4).







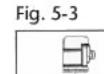
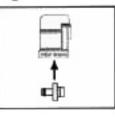


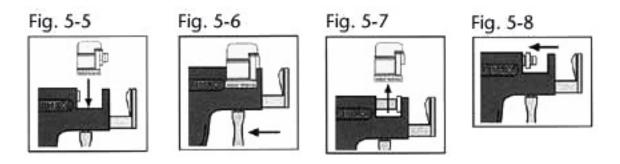
Fig. 5-4



Place the Adapter Clip (with the stud adapter in it) over the plunger as shown in (Fig.5-5).
While holding the plunger knob firmly to keep the plunger from snapping forward, pull the trigger to release the plunger, and gently slide the plunger to the fully forward position (Fig.5-6).
(DO NOT simply pull the trigger and 'fire'the plunger, as damage to the adapter, clip or the instrument could result when the plunger snaps forward.)

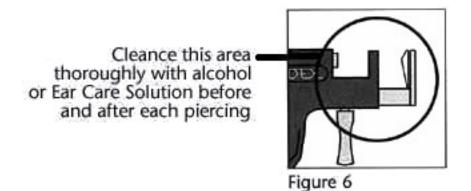
5. Once the plunger shaft is fully forward, lift off the Adapter Clip (Fig.5-7)

6. Cock the instrument and press the stud adapter firmly to make sure it is fully seated in the shaft (Fig.5-8). The adapter will 'click' when it is properly seated.



Cleaning the Instrument

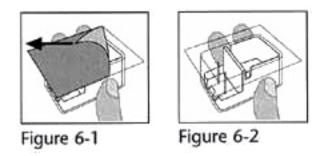
1. Before and after each piercing, thoroughly cleanse the entire area of the clasp retainer (see Fig.6) by wiping with a cotton ball or swab moistened with MediSept Ear Care Solution or alcohol.



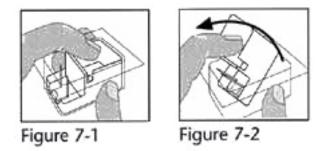
Loading the Instrument

1. Cock the instrument by drawing the plunger back until it locks into place.

2. Grasp blister backing paper and peel away to expose the sterilized rigid plastic mount that holds the studs and clasps. BE SURE NOT TO TOUCH THE STUDS once the package is opened or the sterilization will be lost (Figures 6-1 & 6-2).



3. Being careful not to touch the studs, flip the plastic mount up with the index finger enough to grasp the sides of the mount with the thumb and middle finger (Figures 7-1 & 7-2). Lift the mount out of the sterile container.



The studs should be at the bottom of the mount and the clasps at the top of the mount (Figure 7-3).

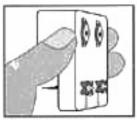


Figure 7-3

4. Insert one stud head into the stud adapter and pull the mount straight up to release the stud from the mount (Figure 8).

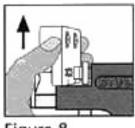


Figure 8

5. While keeping the instrument in the upright position, slide the corresponding clasp (located directly above the stud) into the clasp retainer at the end of the instrument (Figure 9).

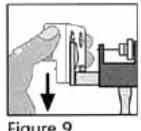


Figure 9

Performing the Piercing

1.Place the ear between the clasp retainer and the stud, carefully aligning the point of the stud with the mark on the ear. While maintaining proper alignment, slowly squeeze the trigger until the ear is held securely by the instrument (Figure 10).

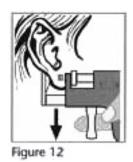


Figure 10

2. Keeping the proper alignment, continue to squeeze the trigger until it releases the plunger. In less than 1/10 of a second, the ear will be pierced and the clasp will be automatically installed on the stud with the proper spacing (Figure 11).



3. Release the trigger and carefully pull the Instrument straight down from the ear (Figure 12).

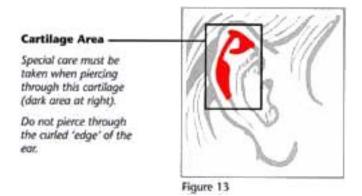


4. Repeat this procedure for additional ear piercings.

After piercing is complete, wipe the pierced area of the ear (front and back) with a cotton ball saturated with MediSept Ear Care Solution. Apply MediSept Ear Care Gel to the front and back of each piercing. Give the customer after-piercing care instructions to take home with them. NOTE: After you are finished piercing, ask the customer if they are able to stand up, or if they need a few minutes. If the customer stands up and feels dizzy, help them sit down, and have them wait 3 to 5 minutes before leaving.

CARTILAGE PIERCING-

If you are piercing in the cartilage area of the ear (see fig.13), special care must be taken during both the piercing and the after-piercing care.



With customers who have very thick or heavily curled cartilage, you must pull the cartilage slightly to "unroll" it when piercing the cartilage around edge of the ear. This is to ensure that the piercing instrument can be properly positioned. Whenever piercing through any cartilage area of the ear, you must take care to ensure the instrument is held perpendicular to the surface of the ear. Alert your client that the healing of the cartilage area will take somewhat longer than the lobe area.

AFTER-PIERCING CARE ADVICE

Ear Care Procedure

Though post-piercing complications are rare when using Studex products as directed, statistics show that the greatest percentage of all post piercing complications are caused through negligent after-care procedures. In order to promote a trouble-free healing processes, all customers receiving an ear piercing with Studex® products should observe the following after care advice.

• Wash hands thoroughly before touching studs or ear.

• Cleanse front and back of ear with Studex® or MediSept[™] Ear Care Solution or apply MediSept[™] Ear Care Gel at least twice a day without removing studs. Then rotate studs 2 or 3 times, 180° left and 180° right, i.e. ½ turns only, thus avoiding hair wrapping around the post at the back of the lobe. In between cleansing, keep ears DRY.

DO NOT:

• Remove the studs or handle your ears and/or studs unnecessarily

• Push the butterfly along the post towards the ear - the butterfly must always be positioned at the tip of the post. Feel the back of the butterfly each time you cleanse the ear - it must feel smooth.

DO:

• Leave studs in ears for 6 weeks continuously (12 weeks for cartilage).

• After 6 weeks (12 weeks for cartilage), the studs can be removed and other post-type earrings may be worn continuously.

x Use only post style earrings continuously for the first 5 months from piercing (12 months for cartilage). The post should be surgical stainless steel or other hyper-allergenic material.

• Keep hairspray, soap, shampoo and other preparations away from the ear. After shampooing the ear should be rinsed with clear water and then prepared with a Studex® supplied Ear Care product as described above.

• Minor pain/redness may occur immediately - this is normal. This should settle within 48 hours provided proper after care is carried out. If undue pain/swelling/redness occurs at any time, seek medical advice immediately, before removing the ear-piercing stud.

EAR CARTILAGE:

Due to the nature of ear cartilage, extra care should be observed during the healing period. Minor pain/redness may occur immediately - this is normal. This should settle within 48 hours provided proper after care is carried out. If undue pain/swelling/redness occurs at any time, seek medical advice immediately, before removing the ear-piercing stud. Failure to properly follow after-care procedures or to seek immediate medical advice should a problem occur may result in permanent scarring to the ear cartilage.

The Gar-Gano Company ear piercing studs come in a variety of styles and sizes. All studs are made of high grade surgical steel with an electro-plated covering of pure 24ct. Gold

Electro-plated definition: gold is attached over surgical steel

with an electrical current and water. This procedure helps to prevent gold flaking off the surgical steel. This allows all of our products (studs and earrings) to be 100 lifetime guaranteed against gold flaking (gold chipping off the earrings or studs).