FULL SERVICE PROGRAM

- These programs will increase the amount of sales and profits.
- Complete reorder and pack-out schedule.
- Credit for all damages.
- All merchandise price-marked with non-food or appropriate label.
- Guarantee on all seasonal merchandise.
- Custom in line fixtures where needed at no charge.
- Signs available for all programs.

Al Lehrhoff Sales, INC.

service to the supermarkets

Optical Quality, Distortion Free, Shatterproof
Strengths Stating at +1.00 to +4.00
Available in Tinted "Sun Readers"
Inline Rack Shown holds 180 Glasses

Suggested Retail: $7.99

Cost: $5.27

Gross Profit: 34.04%

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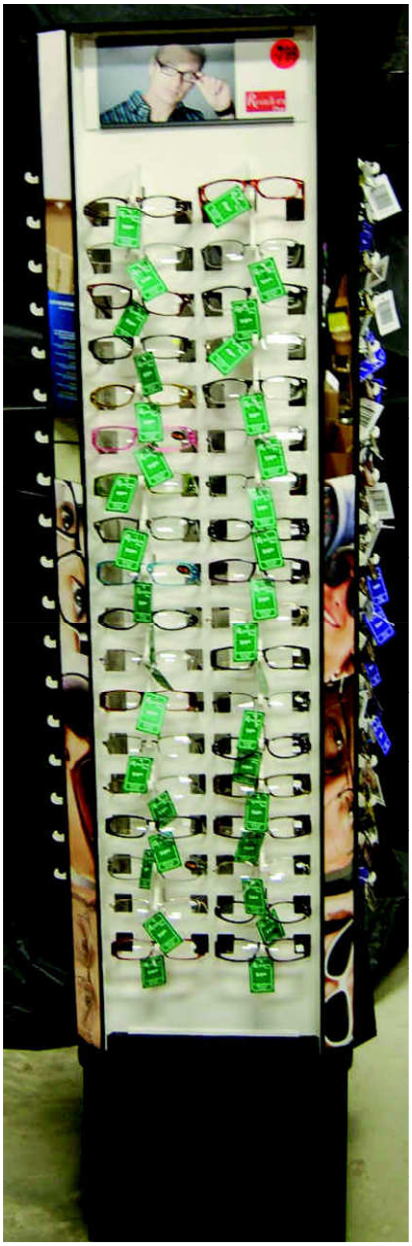
Al Lehrhoff Sales, INC.

service to the supermarkets

Reading Glasses



Optical Quality,
Distortion Free
Shatterproof
Strengths Starting At
+1.25 to +4.00
Available in Tinted
"Sun Readers"

Suggested Retail:
$7.99

Cost:
$5.27

Gross Profit:
34.04%

Spinner Rack (71"
Height x 17" Width)

Holds 144 Reading
Glasses

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12 Pcs. Hand Magnifiers

3 Pc of 2", 2.5", 3" & 4"
Retail: $7.99
Total Retail: $95.88
Cost for Unit: $63.24
Gross Profit: 34%

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ITEM	12 Dozen Sunglasses Assortment consists of Metals, Mirrors, Plastics, and Rimless Sunglass Styles
SIZE	Spinner Rack (70" Height X 19" Width)
SUGGESTED RETAIL PRICES	$10.00 - $18.00
SUGGESTED SELLING PRICES	$4.99 - $5.99 • Gross profit $4.99: 37% • Gross Profit $5.99: 47%
YOUR COST	$3.15 Each

FULL DISPLAY OF 144 SUNGLASSES $453.60

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Watch Batteries

Item #	Description	Cost	Retail	Gross Margin
CM-A23-BP-1	Batteries A23	$1.20	$1.99	39.70%
CM-A27-BP-1	Batteries A27	$1.20	$1.99	39.70%
CM-AG13-BP3	Batteries AG13	$1.20	$1.99	39.70%
CM-AG4-BP3	Batteries AG4	$1.20	$1.99	39.70%
CM-AG5-BP3	Batteries AG5	$1.20	$1.99	39.70%
CM-CR1616-BP2	Batteries 1616	$1.20	$1.99	39.70%
CM-CR1620-BP2	Batteries 1620	$1.20	$1.99	39.70%
CM-CR1632-BP2	Batteries 2016	$1.20	$1.99	39.70%
CM-CR2016-BP2	Batteries 2025	$1.20	$1.99	39.70%
CM-CR2025-BP2	Batteries 2032	$1.20	$1.99	39.70%
CM-CR2032-BP2	Batteries 2032	$1.20	$1.99	39.70%
CM-LR1-BP2	Batteries N	$1.20	$1.99	39.70%

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Healthcare Accessories

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Pharmacy Healthcare Accessories

Item #	Item Description Retail	Retail	Cost	Gross Profit
HE-100B	7 Day Pill Box Sm	$1.29	$0.77	40.31%
HE-104C	7 Sided Pill Box	$1.49	$0.90	39.60%
HE-128	1 Week Plus Pill Box	$6.95	$4.17	40.00%
HE-184A	3 Compartment Pill Box	$1.19	$0.70	41.18%
HE-188B	1 Day Pill Box	$0.99	$0.59	40.40%
HE-210AM	Gutter Splint	$2.59	$1.55	40.15%
HE-210B	Dosage Spoon	$0.99	$0.59	40.40%
HE-212AM	Finger Splint	$2.99	$1.79	40.13%
HE-213AM	Splint	$2.99	$1.79	40.13%
HE-230B	Syringe	$2.19	$1.31	40.18%
HE-250B	1 Tsp. Dropper	$1.39	$0.83	40.29%
HE-300B	Large Pill Box	$1.99	$1.20	39.70%
HE-400003	Ear Syringe	$2.49	$1.49	40.16%
HE-400004	Nasal Asp.	$2.49	$1.49	40.16%
HE-400009	2pc Glass Dropper	$1.99	$1.20	39.70%
HE-400197	7 Day Pill Box	$1.99	$1.20	39.70%
HE-400198	Motion Band	$6.95	$4.17	40.00%
HE-601	Wax Ear	$1.99	$1.20	39.70%
HE-602	Foam Ear	$1.99	$1.20	39.70%
HE-PC12	Pill Crusher	$5.99	$3.59	40.07%
HE-PS12E	Pill Splitter	$5.99	$3.59	40.07%
HE-R1	Nose Peach	$0.99	$0.59	40.40%
HE-R12	Cloth	$1.49	$0.89	40.27%
HE-R20	Eye Clean	$2.49	$1.49	40.16%
HE-R28	Repair Kit	$2.99	$1.79	40.13%
HE-400343	Finger Cot	$1.99	$1.19	40.20%
BP-2009	Digital Thermometer	$5.99	$4.56	23.87%
CAR-01	Cara Water Bottle	$7.95	$5.32	33.08%
CAR-02	Cara Ftn Syringe	$9.95	$6.66	33.07%
CAR-03	Cara Econ Combo	$9.95	$6.66	33.07%
CAR-07	Cara Ice Bag 6"	$6.95	$4.65	33.09%
CAR-08	Cara Ice Bag 9"	$8.95	$5.99	33.07%
CAR-09	Cara Ice Bag 11"	$9.95	$6.60	33.67%
CAR-12	Cara Cold Pack	$1.99	$1.40	29.65%
CAR-50	Cara Heat Pad Dry	$16.95	$11.86	30.03%
CAR-51	Cara Mt/Dry Head Pad	$19.95	$13.96	30.03%
CAR-57	Cara Moist Pad	$19.95	$12.96	35.04%
CAR-81	Cara Glove Lady's SM	$2.49	$1.61	35.34%
CAR-82	Cara Glove Lady's	$2.49	$1.61	35.34%
CAR-84	Cara Glove XLG	$2.49	$1.61	35.34%
CAR-86	Cara Glove Men's LG	$2.49	$1.61	35.34%

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Picture Frames

4x6 Frame:
Cost: $3.24
Retail: $4.99
Gross Profit: 35%

5x7 Frame:
Cost: $3.89
Retail: $5.99
Gross Profit: 35%

8x10 Frame:
Cost: $5.19
Retail: $7.99
Gross Profit: 35%

Novelty DeLuxe Frame:
Cost: $4.54
Retail: $6.99
Gross Profit: 35%

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RETAIL PRICE:
Belts $4.99
Socks $2.99

YOUR COST:
Belts $3.15
Socks $1.91

DISPLAY:
Metal floor display holds 144 Belts and 96 Socks.

YOUR COST:
$636.96

RETAIL:
$1005.60

GROSS PROFIT:
36.66%

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Full Service Program
Retail Price: $2.99
Cost: $1.91
Gross Profit: 36%

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Trouser Socks

3 Pairs of Socks per Pack

Retail $3.99

Cost $2.80

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Sock Power Panel

17" Wide X 60" Height x 20" Deep (as two Sided)

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Smiley Pet Supply

3 Pack Socks

Retail:
$2.99

Cost:
2.25

Gross Profit:
25%

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Smiley Pet Supply

Men's Dress Sock

Retail: $0.99

Cost: $0.65

Gross Profit: 34.34%

Adjustable Bin holds 720 Pcs.

Smiley Pet Supply
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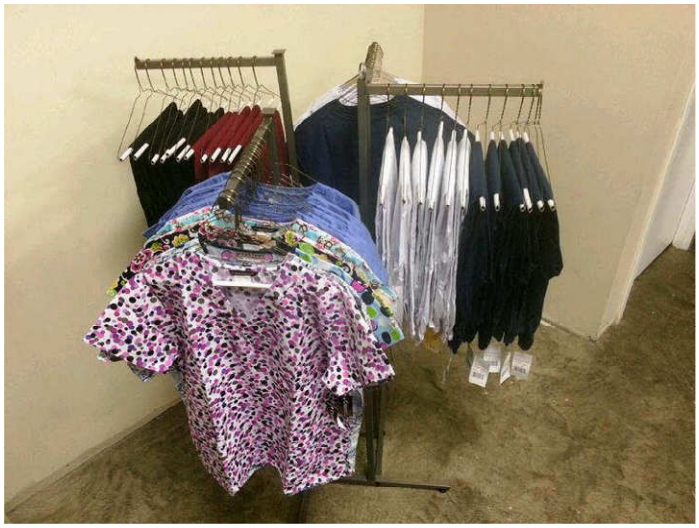
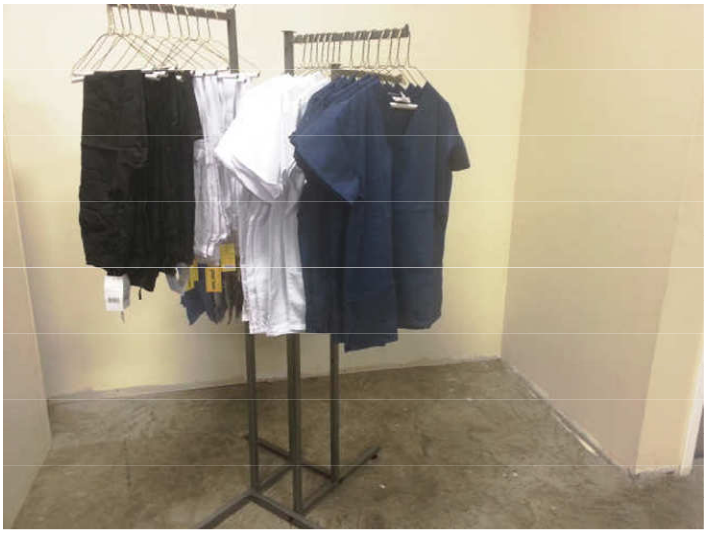
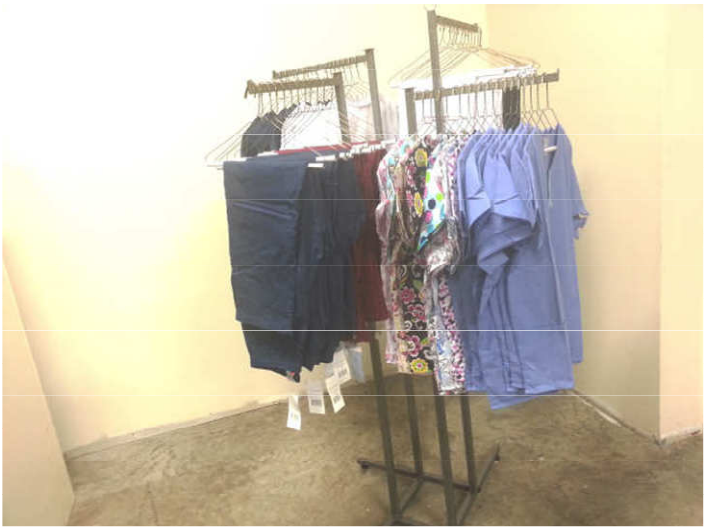
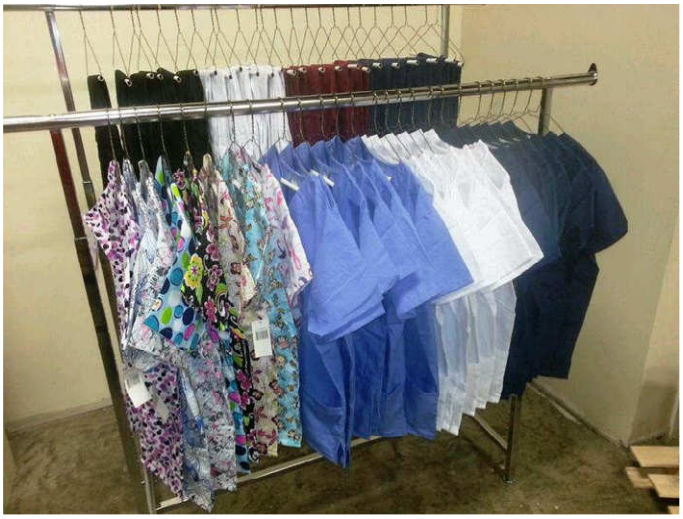
Medical Scrubs









Retails: $9.99
Cost: $6.50
Gross Profit: 35%
96 pcs Per Display

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service to the supermarkets

Umbrellas

Capacity:
90 Folding
Umbrellas
$4.99-$6.99

32 Golf
Umbrellas
$9.99

18 Ponchos
$4.99

Retail:
$930.60

Cost:
$598.58

Gross Profit:
35.68%

- Quality Steel Construction
- Heavy Gauge Wire Umbrella Baskets
- Adjustable Peg Hooks
- Large Heavy Duty Castor Wheels
- Dimensions: 61"H x 27"W x 17" D

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SLIPPER

Full Service Program
Retail Price: $5.99
Cost: $4.00
Gross Profit: 33.22%

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Al Lehrhoff Sales, INC.

service to the supermarkets

Vinyl flannel back tablecloths

RETAIL PRICE:
$3.99

COST:
$2.55

Gross Profit:
36.09%

Sizes Included:
60” Round
52”x52”
52”x70”
52”x90”

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Al Lehrhoff Sales, INC.

service to the supermarkets

PDQ Tablecloth Display

Summer Display

Fall Display

Holiday Display

Vinyl flannel back tablecloths

16 Pc. Per Module
48 Per Display

For three Modules

24 Pc of 52” x 70”
12 Pc of 52” x 90”
6 Pc of 60” Round
6 Pc of 52” x 52”

RETAIL PRICES EACH:$3.99

YOUR COST EACH:$2.55

TOTAL RETAIL: $191.52

TOTAL COST: $122.40

GROSS PROFIT: 36.09%

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Al Lehrhoff Sales, INC.

service to the supermarkets

Holiday Tablecloths

Vinyl flannel back tablecloths

RETAIL PRICES: $3.99

YOUR COST: $2.55

Gross Profit: 36.09%

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Retail Price .99¢

One Price .64¢

Gross Profit 35.35%

Gift Bags are Available in
Small - Medium
Large - Extra Large

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service to the supermarkets

Gift Bag & Tissue Paper PDQ

Retail Price
.99¢

Cost
.64¢

Gross Profit
35.35%

Gift Bags are Available in
Small - Medium
Large - Extra Large
Tissue paper Available in
Various Colors

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99¢ Holiday PDQ Shipper

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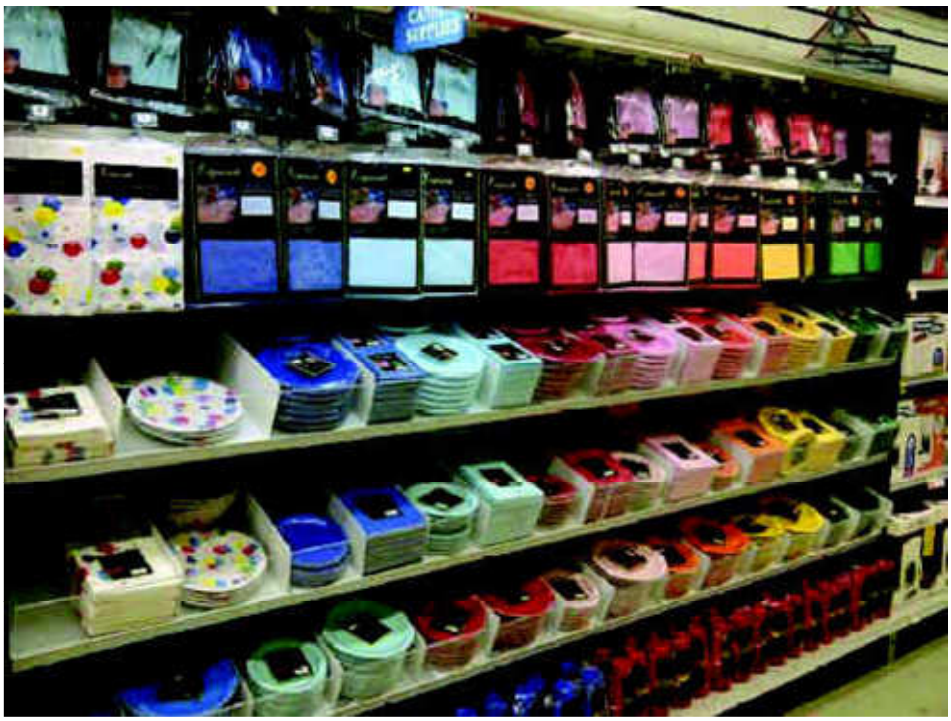
Party Supply Center



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service to the supermarkets

Items include: Banners, Loot Bags Curly Swirl, Invitations card, thank you cards, streamer, table covers, balloons and gift bags

Retail: 99¢ - $1.99

Cost: 64¢ - $1.27

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99¢ Table Covers

Your Cost: 65¢
Gross Profit: 34.34%

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service to the supermarkets

99¢ Table Covers

All Seasons Display

Fall Display

Valentine Display

Christmas Display

Halloween Display

Easter Display

<u>Retail Price</u>: 99¢

<u>Your Cost</u>: 65¢

<u>Gross Profit</u>: 34.34%

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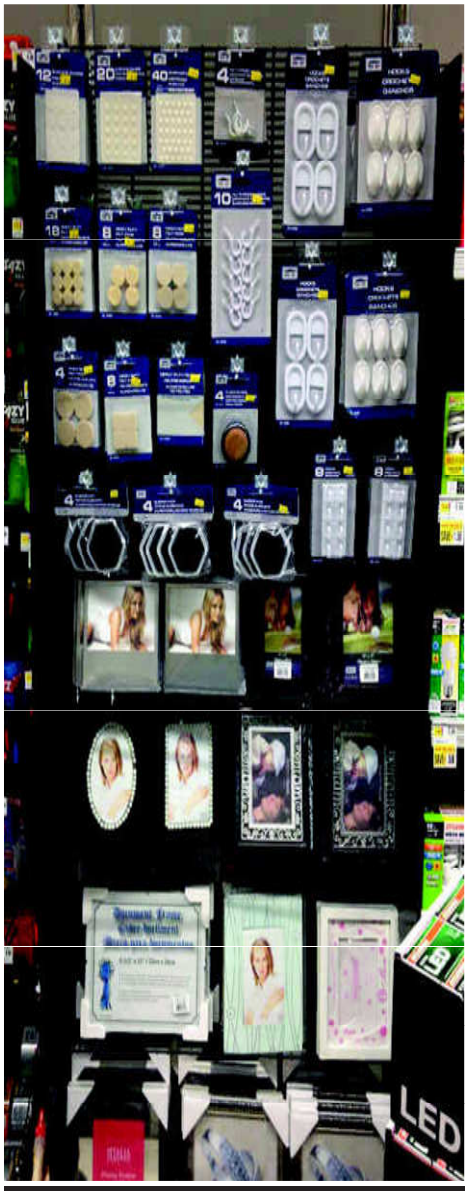
service to the supermarkets

Hooks & Floor Protectors

Retail
$1.99

Cost
$1.19

Gross
Profit
40%



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Smiley Pet Supply

Home Plumbing Supplies

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Smiley Pet Supply

Mattress Covers

Twin Size:
Cost: $5.11
Retail: $7.99
Gross Profit: 36%

Full Size:
Cost: $5.11
Retail: $7.99
Gross Profit: 36%

Queen Size:
Cost: $5.11
Retail: $7.99
Gross Profit: 36%

King Size:
Cost: $6.39
Retail: $9.99
Gross Profit: 36%

2 pack Zipped Pillow Case:
Cost: $1.96
Retail:$3.49
Gross Profit: 43%

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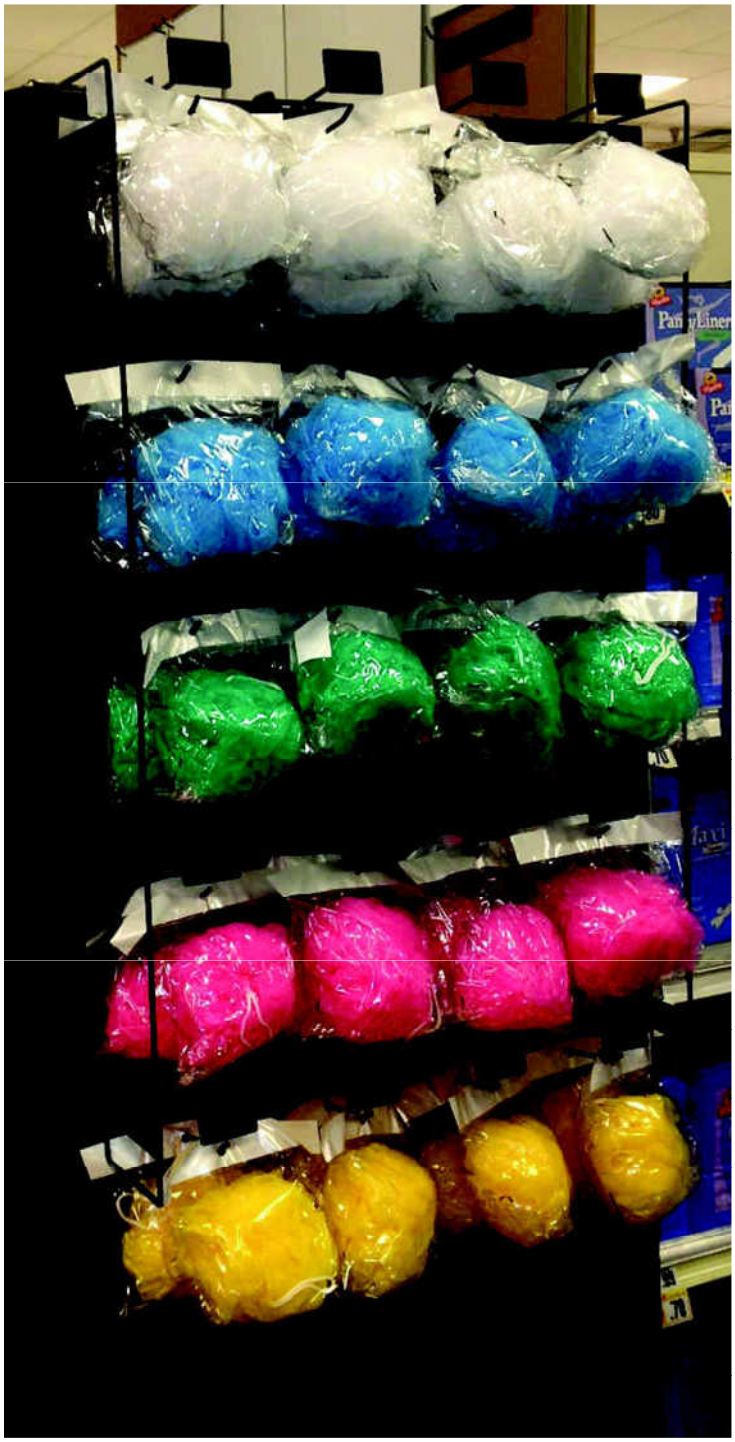
service to the supermarkets



Body Sponges

Retail: 99¢

Cost: 58¢

Gross Profit: 40%

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service to the supermarkets

Bela Natural Soap

3.5 Oz All
Natural Soap

Comes in
Various Scents

Retail:
$2.99

Cost:
$1.95

Gross Profit:
34.8%

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Bamboo Cutting Boards

8”x5.75”
Retail: $8.99
Cost: $6.47

13.5”x6”
Retail: $12.99
Cost: $9.35

13.5”x11.5”
Retail: $17.99
Cost: $12.95

18”x12”
Retail: $19.99
Cost:$14.39

20”x14”
Retail: $24.99
Cost: $17.99

Gross Profit:
28%

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Smiley Pet Supply

Kitchen Towels

High Quality Cloth
Kitchen towels

Retail :$3.99
Cost:$2.59
Gross Profit:35%

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service to the supermarkets

Description	Style #	UPC	Retail	Cost	Gross Profit
Grip 12" X 5" Natural	05F-127506	087508-05506	$1.99	$1.20	40%
Grip 12" X 5" Black	05F-127510	087508-05510	$1.99	$1.20	40%
Grip 12" X 5" White	05F-127514	087508-05514	$1.99	$1.20	40%
Grip 12" X 5" Taupe	05F-127550	087508-01390	$1.99	$1.20	40%
Grip 18" X 5" White	05F-187514	087508-00514	$2.99	$1.80	40%
Grip 18" X 5" Taupe	05F-187550	087508-01391	$2.99	$1.80	40%
Grip Extra 12" X 5" Taupe	05F-127950	087508-01009	$3.49	$2.10	40%
Grip Extra 12" X 5" White	05F-127914	087508-05914	$3.49	$2.10	40%
Magic Cover 9" X 18" Granite	03-778	087508-18778	$3.99	$2.40	40%
Magic Cover 9" X 18" Marble	03-773	087508-18773	$3.99	$2.40	40%
Magic Cover 9" X 18" Clear	03-750	087508-18750	$3.99	$2.40	40%
Magic Cover 9" X 18" Emerald	03-775	087508-18775	$3.99	$2.40	40%
Magic Cover 9" X 18" White	03-603	087508-18603	$3.99	$2.40	40%
Vinyl Top Liner 12" X 18" Solid White	05F-12X603	087508-99857	$3.99	$2.40	40%
Vinyl Top Liner 12" X 18" Granite Sand	05F-12X778	087508-00327	$3.99	$2.40	40%
Shelf Storage Liner 12" X 6"	06F-126501	087508-01577	$4.99	$3.00	40%
Refrigerator Bin Liner	02F-127502	087508-55002	$2.99	$1.80	40%

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Smiley Pet Supply

Ceramic Coffee Mugs

Retail:
$2.99

Cost:
$1.80

Gross Profit:
39.79%

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5 Foot Table, Drawer & Shower Liner Section

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Cell Phone Accessories

Rack does not show all of our Items

Cell Phone Cases
iPhone Cases
Headphones
iPad Covers
Car Chargers
Home Chargers
Tablet Cases

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service to the supermarkets

Row #	UPC	Item	# of Units	Cost per	Total	Retail/Unit	Total Retail
1	84678003273	Knit Beanie	12	$2.55	$30.60	$3.99	$47.88
1	84678008063	Acrylic Beanie	12	$2.55	$30.60	$3.99	$47.88
1	84678009350	Adult Knit Hat	12	$2.55	$30.60	$3.99	$47.88
2	84678371426	Sport Stretch	48	$2.59	$124.32	$3.99	$191.52
3	70105700199	Toddler Stretch	24	$1.29	$30.96	$1.99	$47.76
3	84678832057	Toddler Mitten	24	$2.55	$61.20	$3.99	$95.76
4	84678341115	Toddler Number	24	$2.59	$62.16	$3.99	$95.76
4	84678361212	Magic Girls	24	$2.59	$62.16	$3.99	$95.76
5&6	70105739900	Ladies Chenille	96	$2.59	$248.64	$3.99	$383.04
7	70157007993	Men's Fleece	36	$5.19	$186.84	$7.99	$287.64
		Total	312	**Total**	$868.08	**Total**	$1,340.88

868.08 1340.88

TOTAL RETAIL	$1,340.88
YOUR COST	$868.08
GROSS MARGIN	$472.80
GROSS PROFIT	35.26%

35.26

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service to the supermarkets

Swim Program Rack

Row #	UPC	Item	# of Units	Cost Per	Total	Retail/ Unit	Total Retail
1	025445001429	Ear Plugs	12	$0.90	$10.80	$1.49	$17.88
1	025445001436	Nose Plugs	12	$0.90	$10.80	$1.49	$17.88
1	025445001054	Swim Cap	24	$1.20	$28.80	$1.90	$45.60
2	025445914958	Swim Goggles	48	$1.20	$57.60	$1.99	$95.52
3	025445914972	Swim Goggles	48	$1.20	$57.60	$1.99	$95.52
4	025445914965	Swim Goggles	24	$1.20	$28.80	$1.99	$47.76
5	025445237125	Girls Swim Shoes Style # 3712	12	$5.11	$61.32	$7.99	$95.88
5	025445237132	Boy Swim ShoesStyle # 3713	12	$5.11	$61.32	$7.99	$95.88
6	025445231352	Girls Swim Shoes Style # 3135	12	$5.11	$61.32	$7.99	$95.88
6	025445276728	Boy Swim Shoes Style # 7672TR	12	$5.11	$61.32	$7.99	$95.88
		Total:	216	Total:	$439.68	Total:	$703.68

Total Retail	$703.68
Your Cost	$439.68
Gross Margin	$264.00
Gross Profit	37.52%

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Al Lehrhoff Sales, INC.

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Smiley Pet Supply

Training Pads

- An indoor elimination area for your pet
- Extra thick and absorbent for even large dogs
- Double Odor Neutralizing Power
- Built-in Attractant
- 24 Pads per pack
- Pad Size: 22”x23”
- UPC:8-19924-01294

Retail: $6.99
Cost: $4.70

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Smiley Pet Supply

Training Pads

- An indoor elimination area for your pet
- Extra thick and absorbent for even large dogs
- Double Odor Neutralizing Power
- Built-in Attractant
- 50 Pads per pack
- Pad Size: 22”x23”
- UPC: 8-19924-01220

Retail: $12.99
Cost: $9.09

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Smiley Pet Supply

Training Pads

- An indoor elimination area for your pet
- Extra thick and absorbent for even large dogs
- Double Odor Neutralizing Power
- Built-in Attractant
- 100 Pads per pack
- Pad Size: 22”x23”
- UPC: 8-19924-01219

Retail: $24.99
Cost: $18.89

Smiley Pet Supply
PO Box 41 • Wharton NJ 07885
(973)-328-1448 • Email: Terryrucker@allehrhoffsales.com

Smiley Pet Supply

Training Pads Bin

Retail Each
$6.99
Cost Each
$4.70

Bin hold
50 Packs of
24 count

Bin Retail
$349.50
Bin Cost
$235.00
Gross Profit
32.76%

Bin Dimensions 26”x26”x30”

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Smiley Pet Supply

Dog Products

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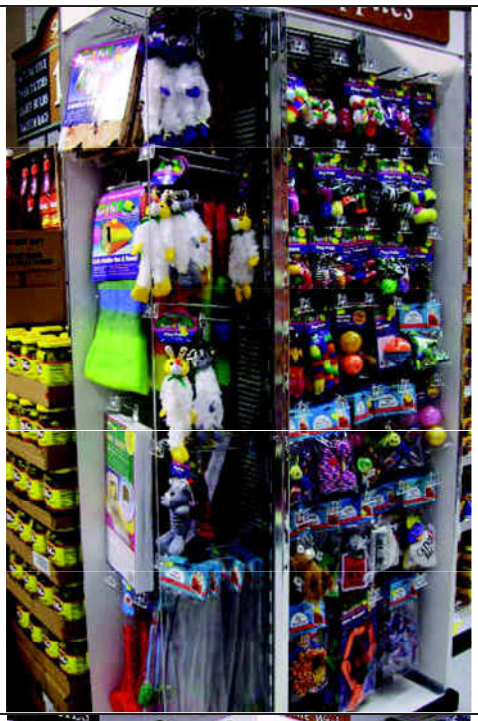
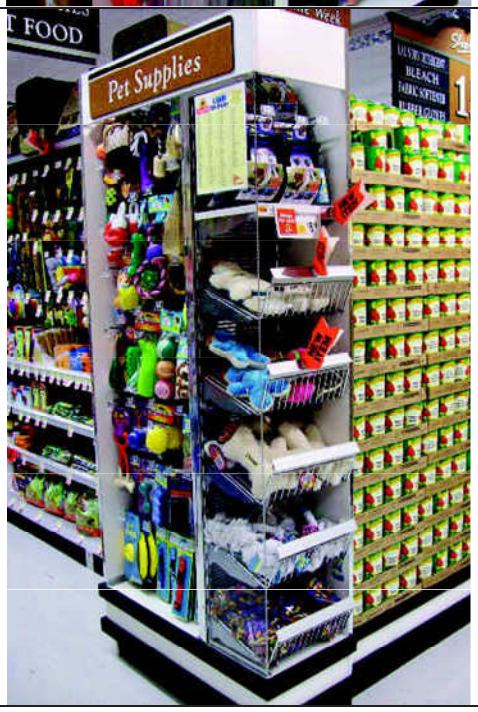
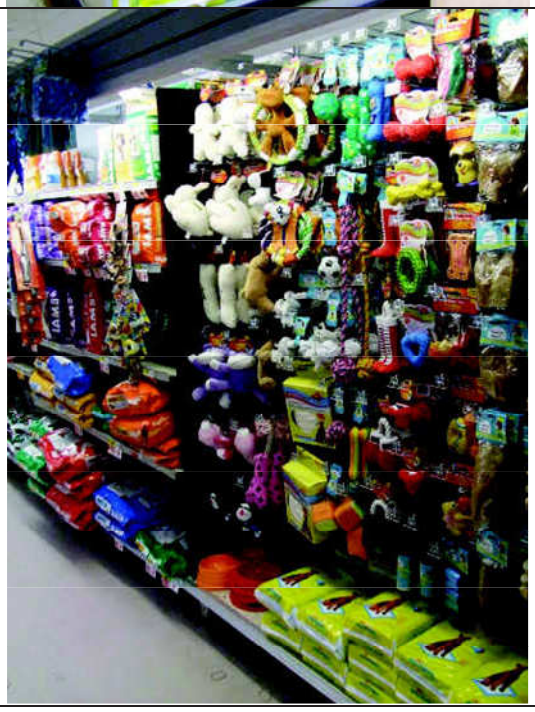
Smiley Pet Supply







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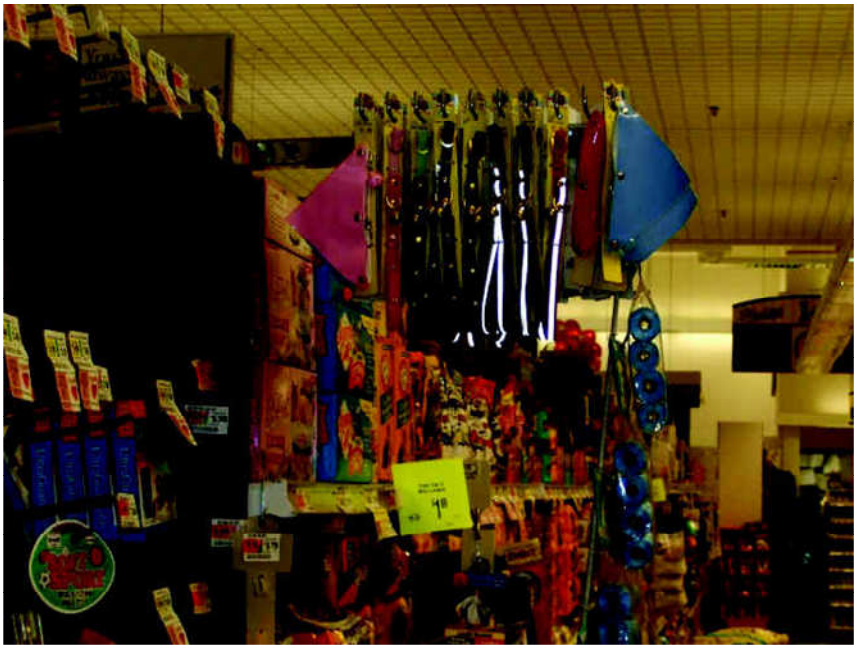
Wings with Power Panel Attachment



Pet Leash/Collar Extender

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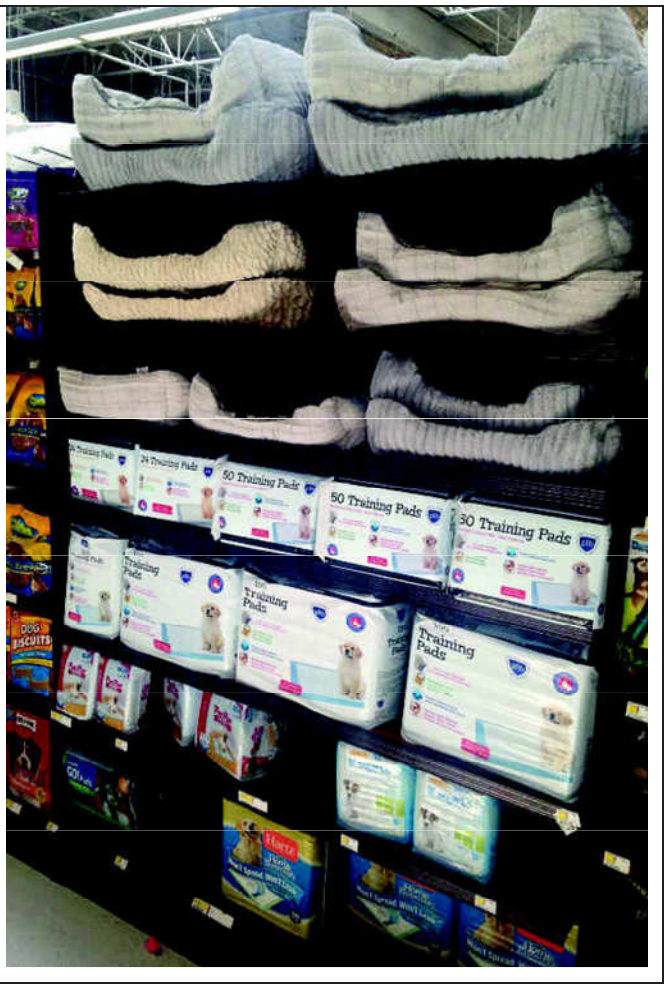

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Smiley Pet Supply

Dog Products

Item ID	Description for Sales	UPC / SKU	Cost	Retail	Gross Profit
PM-93344	WHITE KNOT BONE W/ PORDHIDE	6-79981-93344	$1.59	$2.49	36.14%
PM-93352	WHITE KNOT BONE W/ PORDHIDE	6-79981-93352	$1.59	$2.49	36.14%
PM-94304	MUNCHY SPIRAL	6-79981-94304	$1.59	$2.49	36.14%
PM-95335	RAWHIDE SHOE 3"	6-79981-95335	$1.59	$2.49	36.14%
PM-95352	RAWHIDE SHOE 5"	6-79981-95352	$1.59	$2.49	36.14%
PM-95381	RAWHIDE SHOE 8"	6-79981-95381	$1.59	$2.49	36.14%
PM-99114	DOUBLE DOG BOWL	6-79981-99114	$1.59	$2.49	36.14%
PM-99115	SINGLE DOG BOWL	6-79981-99115	$1.59	$2.49	36.14%
PM-99117	PET HAIR ROLLER	6-79981-99117	$1.59	$2.49	36.14%
PM-99410	PET COLLAR 10MM	6-79981-99410	$1.59	$2.49	36.14%
PM-99415	PET COLLAR 15MM	6-79981-99415	$1.59	$2.49	36.14%
PM-99420	PET COLLAR 20MM	6-79981-99420	$1.59	$2.49	36.14%
PM-99425	PET COLLAR 25MM	6-79981-99425	$1.59	$2.49	36.14%
PM-99511	SCOOP BAGS	6-79981-99511	$1.59	$2.49	36.14%
PM-99530	AUTO LEASH	6-79981-99530	$1.59	$2.49	36.14%
PM-99700	FRISBEE	6-78891-99700	$1.59	$2.49	36.14%
PM-99723	WHITE COTTON ROPE TUG	6-78891-99723	$1.59	$2.49	36.14%
PM-99726	COTTON BALL 2.5"	6-79981-99726	$1.59	$2.49	36.14%
PM-99727	COTTON BALL 3"	6-78891-99727	$1.59	$2.49	36.14%
PM-99728	FIG 8 WITH BALL	6-79981-99728	$1.59	$2.49	36.14%
PM-99729	COTTON BALL W/ HANDLE	6-79981-99729	$1.59	$2.49	36.14%
PM-99731	TENNIS BALL	6-79981-99731	$1.59	$2.49	36.14%
PM-99735	TENNIS TOY ASSORTED	6-79981-99735	$1.59	$2.49	36.14%
PM-99736	TENNIS TOY ASSORTED	6-79981-99736	$1.59	$2.49	36.14%
PM-99740	VINYL TOY ASSORTED	6-79981-99740	$1.59	$2.49	36.14%
PM-99741	VINYL TOY ASSORTED UPC	6-79981-99741	$1.59	$2.49	36.14%
PP-DOGPP10	Dog waste Scooper	0-30172-00342	$5.75	$8.99	36.04%
PP-DOGPP12	Dog Cleanup Bag/Holder	0-30172-03970	$1.91	$2.99	36.12%
PP-PR082	2 1/2" Solid Ball	0-30172-76082	$3.19	$4.99	36.07%
PP-PR102	PIMPLE DUMBBELL W/BELL	0-30172-76102	$3.19	$4.99	36.07%
PP-PR140	Pull W/ Bone	0-30172-76140	$4.47	$6.99	36.05%
PP-RF89	STRIPED ROPE W/ BONE	0-30172-02258	$2.55	$3.99	36.09%
PP-RFF14	9" Bone	0-30172-01646	$1.91	$2.99	36.12%
PP-RFF18A	Dog Toy	0-30172-03451	$1.59	$2.49	36.14%
PP-RFF22C	2 Knot Large Color	0-30172-76057	$2.23	$3.49	36.10%
PP-RFF23	8" Fleece Man	0-30172-02272	$1.91	$2.99	36.12%
PP-RFL34	Puppy Latex Slipper	0-30172-02708	$1.91	$2.99	36.12%
PP-RFLF19A	PUPPY TOYS	0-30172-03450	$1.91	$2.99	36.12%
PP-RFLP3	Face Ball	0-30172-76820	$1.59	$2.49	36.14%
PP-RFLPW1	Latex dog Toy	0-30172-01299	$1.59	$2.49	36.14%
PP-RFLPW2	2 Pc. Latex Dog Toy	0-30172-01300	$2.55	$3.99	36.09%
PP-RFP1A	Dog Toy	0-30172-02723	$3.83	$5.99	36.06%
PP-RFP2	SMALL PLUSH TOY	0-30172-02327	$3.19	$4.99	36.07%
PP-RFV2	WH. & BLUE FLEECE DOG TOY	0-30172-02470	$2.99	$3.99	25.06%
PP-RFV51A	Squeaky Play	0-30172-02564	$1.59	$2.49	36.14%
PP-RFV60CA	VINYL BOXING TOYS	0-30172-05468	$3.83	$5.99	36.06%
PP-RFV65	Dog Toy	0-30172-04481	$1.59	$2.49	36.14%
PP-SOV1CA	VINYL PURSES TOY	0-30172-05469	$4.47	$6.99	36.05%
PP-VC7	Vinyl Toy - Funny Foot 7.5"	0-30172-76013	$1.91	$2.99	36.12%
PP-VC9	Vinyl toy - Hedgehog 3.5"	0-30172-76002	$1.59	$2.49	36.14%
PP-RFSB2	Foot Ball	0-30172-76311	$1.91	$2.99	36.12%
PP-DOG215	SMALL CORNER BOLSTER BED	0-30172-01705	$6.99	$9.99	30.03%
PP-DOG216	MED. BOLSTER BED	0-30172-01706	$13.99	$19.99	30.02%
PP-00656	SMALL DOG PET CARRIER	0-30172-00656	$27.99	$39.99	30.01%
PP-03617	CAT/PUPPY PET CARRIER	0-30172-03617	$17.49	$24.99	30.01%
PETM-21087	PET TAXI FASHION SMALL	0-29695-21087	19.94	26.99	26.12%
PETM-21088	PET TAXI FASHION MED	0-29695-21088	26.47	34.99	24.35%
PETM-21181	PET PORTER 2 MED	0-29695-21181	48.34	64.99	25.62%
PETM-21182	PET PORTER 2 INTERMEDIATE	0-29695-21182	65.27	79.99	18.40%
PETM-24160	LE BISTRO FEEDER SMALL 5LB	0-29695-24160	13.96	19.99	30.17%
PETM-24161	LE BISTRO WATER SMALL	0-29695-24161	13.96	19.99	30.17%
PETM-24204	LE BISTRO FEEDER MEDIUM 10LB	0-29695-24204	19.64	29.99	34.51%
PETM-24205	LE BISTRO WATER SMALL 2.75 GAL	0-29695-24205	19.64	29.99	34.51%
PETM-24480	ULTRA KIBBLE KEEPER #10	0-29695-24480	8.47	12.99	34.80%
PETM-24482	ULTRA KIBBLE KEEPER #40	0-29695-24482	23.11	29.99	22.94%

Smiley Pet Supply
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Smiley Pet Supply

Cat Products

Smiley Pet Supply
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Smiley Pet Supply

Cat Products

Item ID	Description for Sales	UPC / SKU	Cost	Retail	Gross Profit
PM-89111	CAT LITTER SCOOP	6-79981-89111	1.59	2.49	36.14%
PM-89720	2 CAT SISAL TOY ASSORTED	6-79981-89720	1.59	2.49	36.14%
PM-89721	CAT TEASER	6-79981-89721	1.59	2.49	36.14%
PM-89722	CAT NIP TOY ASSORTED	6-79981-89722	1.59	2.49	36.14%
PM-89723	CAT NIP TOY ASSORTED	6-79981-89723	1.59	2.49	36.14%
PM-89724	CAT NIP TOY ASSORTED	6-79981-89724	1.59	2.49	36.14%
PM-89726	CAT TOY ASSORTED	6-79981-89726	1.59	2.49	36.14%
PM-89727	CAT NIP TOY ASSORTED	6-79981-89727	1.59	2.49	36.14%
PM-89728	CAT NIP TOY ASSORTED	6-79981-89728	1.59	2.49	36.14%
PM-89729	CAT TEASER	6-79981-89729	1.59	2.49	36.14%
PM-89730	CAT TEASER	6-79981-89730	1.59	2.49	36.14%
PP-CAT104	Fuzzie Fish - Assorted Colors	0-30172-83071	1.59	2.49	36.14%
PP-CAT12	Crinkler Sac & Tunnel	0-30172-83018	6.99	9.99	30.03%
PP-CAT121	Lattice Ball & Drum	0-30172-83074	1.59	2.49	36.14%
PP-CAT123	Rainbow Yarnballs	0-30172-83076	1.59	2.49	36.14%
PP-CAT125	Mice w/ Feather	0-30172-83078	1.94	2.99	35.12%
PP-CAT13	Cozy Crinkler Sac & Tunnel	0-30172-03545	6.99	9.99	30.03%
PP-CAT134	Crinkle Ball	0-30172-83113	1.59	2.49	36.14%
PP-CAT14CA	Cat Teethers Milk Flavor	0-30172-83046	1.91	2.99	36.12%
PP-CAT160CA	Door Bungee	0-30172-83151	2.55	3.99	36.09%
PP-CAT175	Cat Scratch Pad	0-30172-01525	2.55	3.99	36.09%
PP-CAT225	Bungee Critter	0-30172-00364	1.91	2.99	36.12%
PP-CAT227	Springy Dude	0-30172-00362	1.59	2.49	36.14%
PP-CAT242	Cat Toy	0-30172-01332	1.91	2.99	36.12%
PP-CAT255	Tennis Balls	0-30172-01561	2.55	3.99	36.09%
PP-CAT256CA	Glitter Ball	0-30172-02255	1.59	2.49	36.14%
PP-CAT257	Jungle Ball	0-3012-01563	1.59	2.49	36.14%
PP-CAT259CA	Cat Toy	0-30172-02253	1.59	2.49	36.14%
PP-CAT261	Long Rainbow Fuzzie Mice	0-30172-01567	3.83	5.99	36.06%
PP-CAT262CA	Cat Toy	0-30172-02256	2.59	3.99	35.09%
PP-CAT263	Plush Mice	0-30172-01569	1.91	2.99	36.12%
PP-CAT265CA	Cat Toy	0-30172-02254	1.59	2.49	36.14%
PP-CAT268	Jester Mice	0-30172-01574	1.59	2.49	36.14%
PP-CAT269	Glitter Mice	0-30172-01575	1.59	2.49	36.14%
PP-CAT277CA	Cat Toy	0-30172-02593	1.91	2.99	36.12%
PP-CAT29	Small Two Tone Colored Mice	0-30172-83043	1.91	2.99	36.12%
PP-CAT53	Action Ringer Ball	0-30172-83108	1.59	2.49	36.14%
PETM-22000	LITTER PAN SMALL	0-29695-22000	2.51	3.99	37.09%
PETM-22001	LITTER PAN MEDIUM	0-29695-22001	2.82	4.99	43.49%
PETM-22002	LITTER PAN JUMBO	0-29695-22002	5.45	7.99	31.79%
PETM-22022	LITTER PAN LARGE	0-29695-22022	3.95	5.99	34.06%
PETM-22024	RIMMED LITTER PAN LARGE	0-29695-22024	6.58	9.99	34.13%
PETM-22027	HOODED PAN SET W/ MIRCOBAN	0-29695-22027	13.32	19.99	33.37%
PETM-22401	LITTER LOCKER W/MIROBAN	0-29695-22401	27.16	34.99	22.38%
PETM-26351	CARPETED CAT POST	0-29695-26350	12.85	16.99	24.37%
PETM-26501	HANDY STAND LITTER SCOOP	0-29695-26501	4.71	6.99	32.62%
PETM-29003	LITTER PAN LINER 12 CT LARGE	0-29695-29003	2.86	3.99	28.32%
PETM-29004	LITTER PAN LINERS 8 CT JUMBO	0-29695-29004	2.86	3.99	28.32%
PETM-29007	LITTER PAN LINER 15 CT MED.	0-29695-29007	2.86	3.99	28.32%
PETM-29040	LINER HI BACK 12 CT	0-29695-29040	4.18	5.99	30.22%
PETM-29041	LINER HI BACK 8 CT	0-29695-29041	4.18	5.99	30.22%
PETM-29113	LITTER SCOOP GIANT	0-29695-29113	1.30	1.99	34.67%

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Smiley Pet Supply

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Shadow Shelf Program

Program Includes:

Dog Beds • Carriers
Food Containers • Food & Water Feeders
Litter Pans • Cat Scratch Item
Fish Tanks/ Licensed • Hamster Intro Kit
Dog & Cat Novelty Toys

Smiley Pet Supply

Holiday Plush Dog Toys

144 Pcs.
Display

Retail Each:
$5.99

Cost Each:
$3.90

Total Retail:
$862.56

Total Cost:
$561.60

Gross Profit:
53%

Smiley Pet Supply
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Smiley Pet Supply

Plush Dog Toys

Retail Each: $4.99-$7.99

Smiley Pet Supply
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Al Lehrhoff Sales, INC.

service to the supermarkets

Power Wing Program

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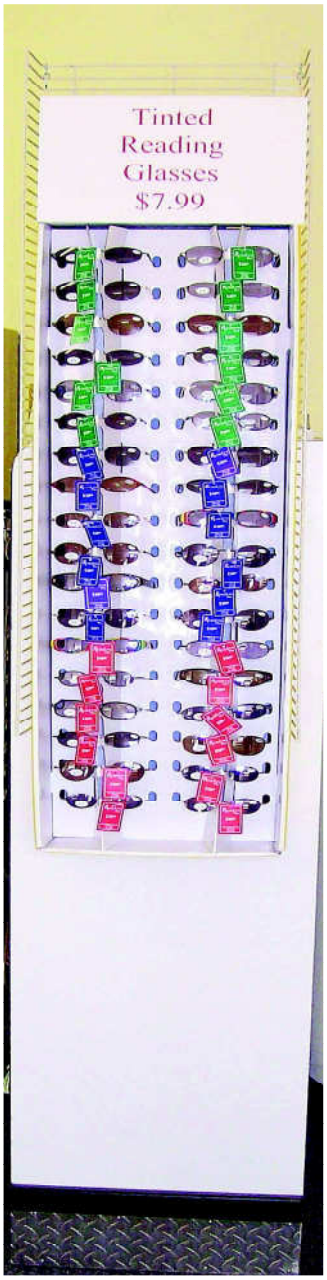
Al Lehrhoff Sales, INC.
service to the supermarkets

Power Wing Racks

Cell Phone Accessories

Hand Held Magnifier



Tinted Readers

Children Sunglasses

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Al Lehrhoff Sales, INC.
service to the supermarkets

Power Wing Racks

Medicine Cabinet

Trouser Sock 3 pack

Men's Socks

Lady's Socks

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Al Lehrhoff Sales, INC.

service to the supermarkets

Power Wing Racks

99¢ Table Covers

Shower Liners

Clear Table Protector

99¢ Tissue Paper

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